FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)



CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2010

(The figures have not been audited)

(The figures have not been audied)	Individual quarter Preceding year		Cumulativ	ve quarter
	Current year quarter ended 31.12.2010 RM '000	corresponding quarter ended 31.12.2009 RM '000	Current year-to- date 31.12.2010 RM '000	Preceding year- to-date 31.12.2009 RM '000
Revenue	30,522	N/A	74,748	N/A
Cost of sales	(12,637)	N/A	(30,088)	N/A
Gross profit	17,885	N/A	44,660	N/A
Other income	3,113	N/A	6,580	N/A
Selling and distribution costs	(5,381)	N/A	(14,304)	N/A
Administrative expenses	(9,601)	N/A	(26,749)	N/A
Finance Costs	(352)	N/A	(796)	N/A
Share of profits in associates	97	N/A	134	N/A
Profit before tax	5,761	N/A	9,525	N/A
Income tax expense	(2,286)	N/A	(3,266)	N/A
Profit for the financial period	3,475	N/A	6,259	N/A
Profit attributable to:				
Equity holders of the Company	3,476	N/A	6,279	N/A
Non-controlling interests	(1)	N/A	(20)	N/A
	3,475	N/A	6,259	N/A
Total comprehensive income attributable to:				
Equity holders of the Company	3,476	N/A	6,279	N/A
Non-controlling interests	(1)	N/A	(20)	N/A
-	3,475	N/A	6,259	N/A
Earnings per share attributable to equity holders of the Company:				
Basic (sen)	2.11	N/A	4.56	N/A
Diluted (sen)	N/A	N/A	N/A	N/A
,	-			

Notes:

N/A Not applicable.

- (a) The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Proforma Consolidated Financial Information and the Accountants' Report for the financial year ended 31 December 2009 as disclosed in the Prospectus of Focus Point dated 30 June 2010 ("Prospectus") and the accompanying explanatory notes attached to this interim financial report.
- (b) No comparative figure for the preceding year's corresponding period is available as this is the third interim financial report being announced by the Company in compliance with the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") ("Listing Requirements").

(The figures have not been audited)



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2010

	Unaudited As at 31.12.2010 RM '000	Audited As at 31.12.2009 RM '000
ASSETS		
Non-Current Assets		
Property, plant and equipment	22,779	N/A
Investments in associates	424	N/A
Held to maturity investments	500	N/A
Goodwill on consolidation	410	N/A
Deferred tax assets	283	N/A
Trade and other receivables	1,529	N/A
	25,925	N/A
Current Assets		
Inventories	25,401	N/A
Trade and other receivables	17,094	N/A
Current tax assets	162	N/A
Cash and bank balances	18,433	N/A
	61,090	N/A
TOTAL ASSETS	87,015	N/A
EQUITY AND LIABILITIES Equity attributable to equity holders of the Comp. Share capital Reserves	33,000 13,369	N/A N/A
	46,369	N/A
Non-controlling interests	102	N/A
Total Equity	46,471	N/A
Non Current Liabilities		
Borrowings	1,741	N/A
Trade and other payables	997	N/A
Deferred tax liabilities	1,104	N/A
	3,842	N/A
Current Liabilities		
Borrowings	18,197	N/A
Trade and other payables	16,932	N/A
Current tax liabilities	1,573	N/A
	36,702	N/A
Total Liabilities	40,544	N/A
TOTAL EQUITY AND LIABILITIES	87,015	N/A

Net assets per share attributable to ordinary equity holders of the Company (sen)

28.10

N/A

Notes:

N/A Not applicable.

- (a) The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Proforma Consolidated Financial Information and the Accountants' Report for the financial year ended 31 December 2009 as disclosed in the Prospectus and the accompanying explanatory notes attached to this interim financial report.
- (b) No comparative figure is available as this is the third interim financial report being announced by the Company in compliance with the Listing Requirements.

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2010

(The figures have not been audited)



	← Attributable to Equity Holders of the Company →					Non-controlling Total Equity	
	Share Capital RM '000	Non-distributable Share Premium RM '000	Revaluation Reserves RM '000	Distributable Retained Earnings RM '000	Total RM '000	Interest RM '000	RM '000
At 1 January 2010	*	-	-	(6)	(6)	-	(6)
Transactions with owners in their capacity as owners Issuance of ordinary shares pursuant to	24.760	**			24.7(0	502	25.272
acquisition of subsidiaries	24,760		-	-	24,760	503	25,263
Issuance of ordinary shares pursuant to listing exercise	8,240	7,829	-	-	16,069	-	16,069
Share issue expenses	-	(733)	-	-	(733)	-	(733)
Acquisition of non-controlling interest in subsidiary	-	-	-	-	-	(381)	(381)
Total comprehensive income for the period	-	-	-	6,279	6,279	(20)	6,259
At 31 December 2010	33,000	7,096	-	6,273	46,369	102	46,471

Notes:

- * Denotes RM2.
- ** Denotes RM397.
- (a) The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Proforma Consolidated Financial Information and the Accountants' Report for the financial year ended 31 December 2009 as disclosed in the Prospectus and the accompanying explanatory notes attached to this interim financial report.
- (b) No comparative figure is available as this is the third interim financial report being announced by the Company in compliance with the Listing Requirements.



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2010

(The figures have not been audited)		Preceding
(The figures have not been audited)	Current year-to-date	financial year
	ended	ended
	31.12.2010	31.12.2009
	RM '000	RM '000
CASH FLOWS FROM OPERATING ACTIVITIES		
Des Calledon and	0.525	NT/A
Profit before tax	9,525	N/A
Adjustments for : Allowance for doubtful debts	370	N/A
Bad debts written off	14	N/A N/A
Depreciation of property, plant and equipment	2,334	N/A N/A
Impairment loss on goodwill	2,334	N/A
Impairment loss on goodwin Impairment loss on property, plant and equipment	107	N/A
Interest expenses	716	N/A
Interest income	(205)	N/A
Inventories written down	565	N/A
Loss on disposal of property, plant and equipment	37	N/A
Loss on disposal of associates	37	N/A
Negative goodwill arising from acquisition of subsidiaries	(3,187)	N/A
Property, plant and equipment written off	142	N/A
Realisation of deriative assets	83	N/A
Unrealised profit of closing stocks	73	N/A
Share issue expenses written off to share premium account	(732)	N/A
Share of associates' profits	(80)	N/A
Operating profit before working capital changes	9,800	N/A
Increase in inventories	(4,728)	N/A
Decrease in trade and other receivables	4,892	N/A
Decrease in trade and other payables	(1,503)	N/A
Cash generated from operations	8,461	N/A
Tax paid	(3,191)	N/A
Tax refund	68	N/A
Net cash generated from operating activities	5,338	N/A
CACH ELOWIC EDOM INVECTING A CENVIENE		
CASH FLOWS FROM INVESTING ACTIVITIES	20.4	27/4
Proceeds from disposal of property, plant and equipment	294	N/A N/A
Net cash inflow from acquisition of subsidiaries in conjunction with the listing Acquisition of minority interest in subsidiary	4,779 (534)	N/A N/A
Acquisition of subsidiary, net of cash and cash equivalents	(38)	N/A N/A
Purchase of property, plant and equipment	(5,201)	N/A
Proceeds from issuance of new shares in conjunction with the listing	16,068	N/A
Proceeds from disposal of associates	147	N/A
Interest received	192	N/A
Net cash generated from investing activities	15,707	N/A
CASH FLOWS FROM FINANCING ACTIVITIES		
Interest paid	(716)	N/A
Drawdown of bankers' acceptances	53	N/A
Repayments of hire-purchase liabilities	(982)	N/A
Fixed deposit pledged to bank	(5,282)	N/A
Net changes in term loans	(967)	N/A
Net cash used in financing activities	(7,894)	N/A
Net increase in cash and cash equivalents	13,151	N/A
Cash and cash equivalents at beginning of period	*	N/A
Cash and cash equivalents at end of period	13,151	N/A
Cach and each aguivalents comprise		
Cash and cash equivalents comprise : Cash on hand and at banks	3,244	N/A
Fixed deposits pledged to licensed banks	15,189	N/A N/A
A med deposits product to necessia sums	18,433	N/A
Less : Fixed deposits pledged to licensed banks	(5,282)	N/A
	13,151	N/A
	-	
Notes:		

Notes:

N/A Not applicable.

Denotes RM2.

- (a) The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Proforma Consolidated Financial Information and the Accountants' Report for the financial year ended 31 December 2009 as disclosed in the Prospectus and the accompanying explanatory notes attached to this interim financial report.
- (b) No comparative figure is available as this is the third interim financial report being announced by the Company in compliance with the Listing Requirements.



Notes to the Interim Financial Report for the Fourth Quarter ended 31 December 2010

Part A - Explanatory notes pursuant to the Financial Reporting Standard ("FRS") 134: Interim Financial Reporting

A1. Basis of preparation

The Company was listed on the ACE Market of Bursa Securities on 23 August 2010.

This interim financial report is unaudited and has been prepared in accordance with the Financial Reporting Standards ("FRSs") 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Rule 9.22 and Appendix 9B of the Listing Requirements. This is the third interim financial report for the fourth quarter ended 31 December 2010 announced in compliance with the Listing Requirements and as such, there is no comparative figure for the preceding year's corresponding period.

This interim financial report should be read in conjunction with the Proforma Consolidated Financial Information and the Accountants' Report for the financial year ended 31 December 2009 as disclosed in the Prospectus and the accompanying explanatory notes attached to this interim financial report.

The accounting policies and methods of computation adopted by the Group in this interim financial report are in compliance with the new and revised FRSs, Amendments to FRSs and IC Interpretations issued by MASB.

A2. Summary of significant accounting policies

The significant accounting policies adopted by the Group are consistent with the Proforma Consolidated Financial Information and the Accountants' Report for the financial year ended 31 December 2009 as disclosed in the Prospectus dated 30 June 2010, except for the adoption of the following new and revised FRSs, Amendments to FRSs and IC Interpretations with effect from 1 January 2010.

A2.1 Changes in accounting policies and effects arising from adoption of new and revised FRSs, Amendments to FRSs and IC Interpretations

At the beginning of the current financial period, the Group had adopted the following new and revised FRSs, Amendments to FRSs and IC Interpretations:

Effective for financial periods beginning on or after 1 July 2009

FRS 8 Operating Segments

Effective for financial periods beginning on or after 1 January 2010

FRS 7	Financial Instruments: Disclosures
FRS 101	Presentation of Financial Statements

FRS 123 **Borrowing Costs**

FRS 139 Financial Instruments: Recognition and Measurement Amendments to FRS 1 First-time Adoption of Financial Reporting Standards Amendments to FRS 2 Share-based Payment - Vesting Conditions and Cancellations Non-current Assets Held For Sale and Discontinued Operations Amendments to FRS 5

Financial Instruments: Disclosures Amendments to FRS 7

Amendments to FRS 8 Operating Segments Statements of Cash Flow Amendments to FRS 107

Amendments to FRS 108 Accounting Policies, Changes in Accounting Estimates and Errors

Amendments to FRS 110 Events after the Reporting Period Property, Plant and Equipment Amendments to FRS 116

Amendments to FRS 117 Leases Revenue Amendments to FRS 118

Amendments to FRS 119 **Employee Benefits**

Amendments to FRS 120 Accounting for Government Grants and Disclosure of Government Assistance

Amendments to FRS 123 **Borrowing Costs**

Amendments to FRS 127 Consolidated and Separate Financial Statements: Cost of an Investment in a

Subsidiary, Jointly Controlled Entity or Associate

Amendments to FRS 128 Investments in Associates

Amendments to FRS 129 Financial Reporting in Hyperinflationary Economies

Amendments to FRS 131 Interests in Joint Ventures

Amendments to FRS 132 Financial Instruments: Presentation Amendments to FRS 134 Interim Financial Reporting Amendments to FRS 136 Impairment of Assets

Intangible Assets Amendments to FRS 139 Financial Instruments: Recognition and Measurement

Amendments to FRS 140 Investment Property

Amendments to FRS 138

IC Interpretation 9 Reassessment of Embedded Derivatives
IC Interpretation 10 Interim Financial Reporting and Impairment
IC Interpretation 11 FRS 2- Group and Treasury Share Transactions

IC Interpretation 13 Customer Loyalty Programmes

IC Interpretation 14 FRS 119 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements

and their Interaction

TR i - 3 Presentation of Financial Statements of Islamic Financial Institutions

TR i - 4 Shariah Compliance Sales Contracts

The adoption of these new and revised FRSs, Amendments to FRSs and IC Interpretations do not have any significant impact on the interim financial report of the Group.

Effective for financial periods beginning on or after 1 July 2010

FRS 1 First-time Adoption of Financial Reporting Standards

FRS 3 Business Combinations

Amendments to FRS 2 Share-based Payment and Group Cash Settled Share-based Payment Transactions

Amendments to FRS 5 Non-current Assets Held for Sale and Discontinued Operations

Amendments to FRS 127 Consolidated and Separate Financial Statements

Amendments to FRS 138 Intangible Assets

Amendments to IC Interpretation 9 Reassessment of Embedded Derivatives

Amendments to IC Interpretation 14 Prepayments of A Minimum Funding Requirement IC Interpretation 4 Determining Whether An Arrangement Contains A Lease

IC Interpretation 12 Service Concession Arrangements

IC Interpretation 15 Agreements for the Construction of Real Estate IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation IC Interpretation 17 Distributions of Non-cash Assets to Owners

IC Interpretation 18 Transfer of Assets From Customers

IC Interpretation 19 Extinguishing Financial Liabilities With Equity Instruments

The following new and revised FRSs, Amendments to FRSs and IC Interpretations were issued but not yet effective and have not been applied by the Group:

Amendments to FRS 1 Additional Exemption of First-Time Adopters and Limited Exemption From

Comparative FRS 7 Disclosures For First-Time Adopters

Amendments to FRS 7 Improving Disclosures about Financial Instruments

Amendments to FRS 132 Classification of Right Issues

Other than the application of FRS 8, FRS 101 and FRS 139, the application of new FRSs, Amendments to FRSs and IC Interpretations that are effective for the financial statements commencing on 1 January 2010 did not result in any significant change in the accounting policies and presentation of financial results of the Group.

(a) FRS 8: Operating Segments

FRS 8 requires segment information to be presented on a similar basis to that used for internal reporting purposes. As a result, the Group's segmental reporting had been presented based on the internal reporting to chief operating decision maker who makes decisions on the allocation of resources and assesses the performance of the reportable segments. This standard does not have any impact on the financial position and results of the Group.

(b) FRS 101: Presentation of Financial Statements (revised)

FRS 101 separates owner and non-owner changes in equity. Therefore, the current consolidated statement of changes in equity only includes details of transactions with owners. All non-owner changes in equity are presented as a single line labelled as total comprehensive income. This standard does not have any impact on the financial position and results of the Group.

(c) FRS 139: Financial Instruments - Recognition and Measurement

FRS 139 sets out the new requirements for the recognition and measurement of the Group's financial instruments. Financial instruments are recorded initially at fair value. Subsequent measurement of the financial instruments in the statement of financial position reflects the designation of the financial instruments. The Group determines the classification at initial recognition and for the purpose of the first adoption of the standard, as at transitional date on 1 January 2010.

Financial assets

Financial assets are measured at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-forsales financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

The Group's financial assets include cash and short-term deposits, trade and other receivables and held-to-maturity investments.

(i) Loans and receivables

Loans and receivables are initially measured at fair value and subsequently at amortised cost using the effective interest method. Gains and losses arising from the derecognition of the loans and receivables, amortisation under the effective interest method and impairment losses are recognised in the profit or loss.

(ii) Held-to-maturity ("HTM") Investment

Financial assets with fixed or determined payments and fixed maturities are classified as HTM when the Group has the positive intention and ability to hold them to maturity. After initial measurement, HTM investments are measured at amortised cost using the effective interest method. This method uses an effective interest rate that discounts estimated future cash receipts through the expected life of the HTM assets to the net carrying amounts of the assets. Gains and losses are recognised in the profit or loss when the investment are derecognised or impaired, as well as through the amortisation or accretion process.

Financial liabilities

Financial liabilities are measured at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

The Group's financial liabilities include trade and other payables and borrowings.

A3. Auditors' reports

The auditors' reports on the audited financial statements of the Company for the financial period ended 31 December 2009 and Focus Point Vision Care Group Sdn Bhd and its subsidiaries for the financial year ended 31 December 2009 were not subject to any qualification.

A4. Seasonal or cyclical factors

Generally, the business operations of the Group are not materially affected by any seasonal or cyclical factors. However, the Group's business commonly experiences a surge in activities towards the end of calendar year due to the festive and holiday season.

A5. Unusual items

Save for the listing expenses of RM1.37 million, which has been included in administrative expenses, there was no unusual item because of its nature, size or incidence that has affected the assets, liabilities, equity, net income or cash flows of the Group during the current quarter under review.

A6. Material changes in estimates

There was no change in the estimates of amounts reported that has had a material effect in the current quarter results.

A7. Details of changes in debts and equity securities

Save as disclosed below, there was no issuance, cancellation, repurchase, resale or repayment of debt and/or equity securities, share buy-back, share cancellation, shares held as treasury shares and/or resale of treasury shares for the current quarter under review and financial year-to-date.

	Number of	Par value		Cumulative number
Date of allotment	shares	(RM)	Consideration	of shares
30.12.2009	2	1.00	Subscriber's shares	2
01.04.2010	10	0.20	Subdivision of shares from RM1.00 each to RM0.20 each	10
14.04.2010	123,799,990	0.20	Acquisition of 10,000,000 ordinary shares of RM1.00 each, representing the entire issued and paid-up share capital of Focus Point Vision Care, for a total consideration of RM24,760,395.	123,800,000
20.07.2010	41,200,000	0.20	Issued pursuant to the Public Issue	165,000,000

A8. Dividends paid

No dividend was paid during the current financial quarter under review.

A9. Segmental reporting

With the adoption of FRS 8, Operating Segments, the Group has segregated its operations into five (5) separate reportable segments in the current financial year-to-date ended 31 December 2010, which are as follows:

- Operation of professional eye care centres;
- Franchising;Provision of laser eye surgery;
- Trading of hearing aid solutions; and
- Investment holding.

The segment information for the current financial year-to-date is as follows:-

Result for year-to-date ended 31 December 2010	Operation of professional eye care centres RM'000	Franchising RM'000	Provision of laser eye surgery RM'000	Trading of hearing aid solutions RM'000	Investment holding RM'000	Total RM'000
Revenue						
Total revenue	72,734	2,430	967	7	1,700	77,838
Inter-segment elimination	(1,229)	(261)	-	-	(1,600)	(3,090)
External sales	71,505	2,169	967	7	100	74,748
Results						
Other income	7,241	25	-	-	(686)	6,580
Operating expenses	(69,190)	(72)	(966)	(27)	(1,682)	(71,937)
Unallocated costs	134	-	-	-	-	134
Profit/(Loss) before tax	9,690	2,122	1	(20)	(2,268)	9,525
Income tax expense	(2,944)	(194)	(46)	-	(82)	(3,266)
Profit/(Loss) for the financial period	6,746	1,928	(45)	(20)	(2,350)	6,259
Non-controlling interest						20
Profit attributable to equity holders						
of the Company					_	6,279
Assets and liabilities as at 31 December 2010 Assets						-
Segment assets	75,194	1,301	640	285	9,595	87,015
Unallocated assets	75,194	1,501	-	263	9,393	67,013
Total assets	75,194	1,301	640	285	9,595	87,015
Total assets	75,194	1,301	040	203	9,393	67,013
Liabilities						_
Segment liabilities	38,312	1,973	198	5	56	40,544
Unallocated liabilities	-	-	-	-	-	-
Total liabilities	38,312	1,973	198	5	56	40,544

No comparative figure for the preceding year's corresponding period is available as this is the third interim financial report being announced by the Company in compliance with the Listing Requirements.

A10. Valuation of property, plant and equipment

There was no valuation of the property, plant and equipment in the current financial quarter under review, as the Group has not adopted a revaluation policy on its property, plant and equipment.

A11. Commitments

The Group has entered into non-cancellable lease agreements for business premises, resulting in future rental commitments. The Group has aggregate future minimum lease commitments as at the current quarter as follows:

(a) Operating lease commitments

	As at 31.12.2010 RM'000	As at 31.12.2009 RM'000
Branches	10.700	27/4
Not later than one (1) year	12,792	N/A
Later than one (1) year and not later than five (5) years	10,124	N/A
	22,916	N/A
Franchisees		
Not later than one (1) year	7,443	N/A
Later than one (1) year and not later than five (5) years	4,078	N/A
	11,521	N/A

The Group has back-to-back arrangements with its franchisees on rented business premises whereby the Group enters into rental agreements with the respective landlords and thereafter sub-leases these business premises to its franchisees. The rental expenses for these business premises are borne by its franchisees. Furthermore, it should be noted that in the event of any default in any rental payment by the Group's franchisees, the franchisees are bound and the Group's interests are protected by the terms and conditions stated in the respective franchise agreements.

(b) Capital commitments

	As at 31.12.2010 RM'000	As at 31.12.2009 RM'000
Property, plant and equipment	11.12 000	11111 000
- Approved but not contracted for	380	N/A

A12. Material events subsequent to the end of period reported

There was no material event subsequent to the end of the current quarter and financial period up to the date of this report.

A13. Changes in composition of the Group

There was no change to the composition of the Group for the current quarter except as disclosed below:

- The Company through its wholly-owned subsidiary, Focus Point Vision Care Group Sdn Bhd, had on 3 December 2010 disposed 70,000 ordinary shares of SGD1.00 each representating its entire 20% equity interest in Seen@International Pte. Ltd. ("Seen@International") to Per Ola Eskil Friberg (the sole remaining shareholder of Seen@International) for a total consideration of SDG60,000.00.

The above disposal has no signficant impact to the Group financial results.

A14. Changes in contingent liabilities and contingent assets

There was no contingent liability or contigent asset as at the end of the current financial quarter.

A15. Related party transactions

The Group had entered into the following transactions with related parties during the current quarter under review and current year-to-date:

	Individual	quarter	Cumulative quarter		
	•	Preceding year		Preceding year	
	Current year quarter ended 31.12,2010 RM'000	corresponding quarter period 31.12.2009 RM'000	Current year- to-date 31.12.2010 RM'000	corresponding period 31.12.2009 RM'000	
Associates -					
Focus Point Vision Care Group (HP) Sdn Bhd					
Sales of eyewear and eye care products	328	N/A	870	N/A	
Management fee received/receivable	42	N/A	85	N/A	
Company in which Directors have substantial shareholdings and directorship -					
Image Now Branding Sdn Bhd					
Advertising and ad hoc supporting fees charged to the Group for Group's magazines	14	N/A	221	N/A	
Sales of Properties, Plant and Equipment	11	N/A	11	N/A	

The Directors of the Group are of the opinion that, other than the management fee received/receivable from Focus Point Vision Care Group (HP) Sdn Bhd that has been established on a negotiated basis, all the transactions above have been entered into in the normal course of business and have been established at arm's length under terms no more favourable than those transacted with third parties.

FOCUS POINT HOLDINGS BERHAD (Company No.: 884238-U)



Notes to the Interim Financial Report for the fourth quarter ended 31 December 2010

Part B - Explanatory notes pursuant to Part A of Appendix 9B of the Listing Requirements

B1. Review of the Group's performance

During the current financial quarter under review, the Group recorded revenue, gross profit ("GP") and profit before tax ("PBT") of approximately RM30.52 million, RM17.89 million and RM5.76 million respectively. This translates into GP margin and PBT margin of approximately 58.62% and 18.87% respectively. This is mainly attributable to the surge in activities towards the end of calendar year due to the festive and holiday season and the Group also typically receives higher rebates from its suppliers at year end.

B2. Material changes in the quarterly results as compared to the results of the immediate preceding quarter

	Current financial quarter RM'000	Immediate preceding financial quarter RM'000
Revenue	30,522	26,845
Profit/(loss) after tax	3,475	(1,040)

The increase in revenue from RM26.85 million recorded in the immediate preceding financial quarter as compared to RM30.52 million recorded in current financial quarter is mainly due to the Group's business commonly experiences a surge in activities towards the end of calendar year in view of the festive and holiday season.

A loss after tax (LAT) of RM1.04 million was recorded in the immediate preceding financial quarter which is mainly attributable to the listing expenses of RM1.37 million incurred in the immediate preceding financial quarter.

Excluding the non-recurring item, the Group generated profit after tax (PAT) of RM0.33 million in the immediate preceding financial quarter as compared to the PAT of RM3.48 million generated in the current financial quarter. The current financial quarter's higher PAT can be attributed to the increase in gross profit of RM2.25 million and increase in rebates received from its suppliers of approximately RM2.5 million.

B3. Prospects for the current financial year

The Group will continue to focus on its core business activities and hence will concentrate on improving its retail sales and profit margins, improving cost efficiency and expanding its presence especially in East Malaysia and other South East Asian markets with the intention to grow its revenue and increase its profitability moving forward.

Barring unforeseen circumstances, the Board expects the Group's operating performance for Year 2011 to be satisfactory.

B4. Profit forecast or profit guarantee

The Group has not issued any profit forecast or profit guarantee in any public document.

B5. Income tax expense

Major components of income tax expense include the following:

	Individual quarter		Cumulative quarter		
	Current year quarter ended 31.12.2010 RM'000	Preceding year corresponding quarter period 31.12.2009 RM'000	Current year- to-date 31.12.2010 RM'000	Preceding year corresponding period 31.12.2009 RM'000	
Current tax:					
Malaysian income tax	2,151	N/A	2,885	N/A	
Underprovision for prior year	5	N/A	5	N/A	
	2,156	N/A	2,890	N/A	
Deferred tax: Relating to origination and					
reversal of temporary differences	110	N/A	247	N/A	
Under provided in prior years	20	N/A	129	N/A	
	130	N/A	376	N/A	
Total income tax expense	2,286	N/A	3,266	N/A	

The effective tax rates of the Group for the current year quarter and current year-to-date of 39.68% and 34.29% respectively are higher than the Malaysian statutory tax rate of 25% mainly due to certain expenses which are not deductible for tax purposes.

B6. Sale of unquoted investments and/or properties

There was no sale of unquoted investment and/or property held by the Group for the current quarter under review and current year-to-date.

B7. Purchase or disposal of quoted securities

There was no purchase or disposal of quoted security for the current quarter under review and current year-to-date.

B8. Status of corporate proposals

(a) Status of corporate proposals announced but not completed as at date of this announcement

Bursa Securities had vide its letter dated 17th August 2010, granted a further extentsion of time of six (6) months from 23rd August 2010 until 22nd February 2011 for Focus Point to comply with the public spread requirement.

Focus Point had on 31st Janaury 2011, submitted an application to Bursa Securities for a further extension of time of six (6) months to meet the public shareholding spread requirements.

As at the date of this announcement, Focus Point's public shareholding spread stands at 22.22%.

(b) Utilisation of proceeds

The gross proceeds of RM16,068,000 from the public issue of 41,200,000 shares and the proceeds will be utilised in the following manner:

	Proposed utilisation RM'000	Estimated time frame for utilisation	Actual utilisation RM'000	Balance RM'000	Explanation
Expansion of new outlets	7,744	Within two (2) years	4,162	3,582	
Upgrade and refurbishment of existing	1,200	Within one (1) year	307	893	
Repayment of bank borrowings	1,500	Within one (1) year	-	1,500	
Working capital	3,824	Within one (1) year	1,483	2,341	(1)
Estimated listing expenses	1,800	Upon completion of listing	1,800	-	(1)
	16,068	_	7,752	8,316	

Note:

(1) The Group incurred total listing expenses of RM2.10 million, of which RM0.73 million was offset against share premium as these transaction costs are directly attributable to the issuance of new shares in conjunction of our initial public offering exercise. The deviation of RM0.30 million from the estimated listing expenses was utilised against working capital.

The IPO proceeds are expected to be utilised within the estimated time frame given and the Group does not expect any material deviation as at the date of this report.

B9. Borrowings and debt securities

	As at 31.12.2010 RM'000	As at 31.12.2009 RM'000
Short term borrowings		
Secured:		
Banker acceptances	12,132	N/A
Term loans	4,702	N/A
Hire purchase payables	1,363	N/A
	18,197	N/A
Long term borrowings	- -	
Secured:		
Term loans	-	N/A
Hire purchase payables	1,741	N/A
	1,741	N/A
Total borrowings	19,938	N/A

There was no unsecured debt as at the end of the reporting period.

The Group does not have any foreign borrowing or debt securities as at the end of the reporting period.

B10. Off balance sheet financial instruments

There was no off balance sheet financial instruments held by the Group for the current quarter under review and current year-to-date.

B11. Material litigation

There has been no material litigation (including any pending material litigation) at the date of this interim financial report.

B12. Dividend Payable

On the date of this announcement, the Board of Directors is pleased to declare a first interim dividend of 1.5 sen per share, tax exempt under the single tier tax system amounting to RM2,475,000 in respect of the financial year ended 31 December 2010.

The Book Closure and Payment Date in respect of the aforesaid dividend will be determined by the Directors at a later date and will be announced in due course.

B13. Earnings per share

(a) Basic

Basic earnings per share is calculated by dividing profit for the period attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the financial period.

	Individual quarter		Cumulative quarter	
	Current year quarter ended 31.12.2010 RM'000	Preceding year corresponding quarter period 31.12.2009 RM'000	Current year- to-date 31.12.2010 RM'000	Preceding year corresponding period 31.12.2009 RM'000
Profit for the period attributable to ordinary equity holders of the Company (RM'000)	3,476	N/A	6,279	N/A
Weighted average number of ordinary shares in issue ('000)	165,000	N/A	137,574	N/A
Basic earnings per share (sen)	2.11	N/A	4.56	N/A

(b) Diluted

The Company has not issued any convertible share or convertible financial instrument for the current quarter under review and current year-to-date.

B14. Disclosure of Realised and Unrealised Profits

On 25th March 2010, Bursa Securities issued a directive to all listed issuers pursuant to Rules 2.07 and 2.23 of the Bursa Securities Listing Requirements. The directives requires all listed issuers to disclose the breakdown of the unappropriated profits or accumulated losses as the end of the reporting period, into realised and unrealised profits or losses.

On 20th December 2010, Malaysian Institute of Accountants ("MIA") further issued guidance on the disclosure and the format required.

The breakdown of the retained profits of the Group as at 31 December 2010, into realised and unrealised profits, pursuant to the directive, is as follows:

	As at 31.12.2010 RM'000	As at 30.09.2010 RM'000
Total retained profits of the Company and its subsidiaries:		
- Realised	25,746	22,113
- Unrealised	(821)	(750)
	24,925	21,363
Total share of retained profits from associates:		
- Realised	378	294
- Unrealised	(7)	(7)
	25,296	21,650
Less : Consolidation adjustments	(19,023)	(18,853)
Total retained profits of the Group :	6,273	2,797

The determination of realised and unrealised profits is compiled based on Guidance of Special Matter No.1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements, issued by MIA on 20th December 2010.

The disclosure of realised and unrealised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Securities and should not be applied for any other purposes.

B15. Authorisation for issue

This interim financial report has been authorised for issue by the Board of Directors in accordance with a resolution of the Board on 22nd February 2011.

By Order of the Board

Wong Wei Fong (MAICSA 7006751) Company Secretary

23rd February 2011